

# PageGroup

**YOUR ASIA PACIFIC  
RECRUITMENT PARTNER**



PageExecutive MichaelPage PagePersonnel PageResourcing

Part of PageGroup

# Working with you to provide the best talent for your business



**10,000+**  
Permanent  
placements\*

**6,000+**  
Temp & contract  
placements\*

In 2017-2018, PageGroup successfully placed over 40 candidates daily in Asia Pacific, making a difference to over **16,000 careers** and lives

We have the most extensive and accurate candidate database in Asia Pacific, and a global search capability that is unparalleled. Our consultants are discipline specialists who possess true subject matter expertise.

We promote a team based environment and encourage consultants to focus on long term business relationships rather than one off commissions.

## We offer you:

### Candidate reach

An extensive candidate database with more than 2 million registered candidates in Asia Pacific with true global reach and international search capability. This includes access to a constantly growing partner database of several million candidates.

### Social Media

Leading edge solutions tailored to suit each location. Voted by LinkedIn as the most socially engaged recruitment company in the world.

### Our people

A regional consultancy practice that has evolved from organic growth and a dedicated professional development program. Our directors and senior leadership offer over 600 years of PageGroup experience.

### Transparent pricing

No hidden costs and our consultants work on a performance and quality based model. We focus on delivering outcomes, not just resumes.

### Diverse & flexible sourcing plan

A comprehensive sourcing strategy combining market leading databases, targeted search, social and electronic media, networks and contacts established over many years and quality, outcome driven recruitment professionals.

\* No. of placements in Asia Pacific in 2017

# A global business with local knowledge, experience and understanding



Australia • New Zealand • Mainland China • Hong Kong SAR • Taiwan  
Singapore • Malaysia • Thailand • Indonesia • Japan • India • Vietnam

**20+**  
Cities

**12**  
Markets

**1,500+**  
Consultants

## Your regional recruitment partner

For over 40 years, PageGroup has developed regional expertise from a global platform, offering you the best recruitment solution for your business.

We pride ourselves in understanding the local business environment and economy to be able to provide excellent service. We offer specialist recruitment solutions for your business needs by developing our consultants in specific job and industry disciplines based on their skills, qualifications and practical industry knowledge.

## Stability you can trust

In the Asia Pacific region, our specialist recruitment consultants are supported by a stable senior management team, ensuring we deliver a consistent service to your business every time, across the region.

Every member of our regional management team brings an average of 15+ years of PageGroup experience and a wealth of commercial and geographic understanding which adds significant value to our recruitment partnerships.

## The expertise and reach you need to grow

Supported by an extensive regional and global network of offices, we have been bringing together the world's best employers and brightest professionals for over 40 years. We have the global strength to think and act beyond the boundaries of location or business function, and the local knowledge, cultural understanding and language skills to deliver real value.

Let us apply the strength of our global and regional resources to help you achieve your goals.



Every year we have the opportunity to influence thousands of lives and hundreds of organisations and we take that responsibility very seriously.



**Matthew Gribble, Regional Managing Director, Australia & New Zealand**

# Creating a true partnership that makes a real difference

Operating through four internationally recognised and respected brands  
Page Executive, Michael Page, Page Personnel and Page Resourcing.



## Page Executive

Page Executive is the Group's executive search business and offers a range of search and selection solutions for organisations needing to attract and recruit their leadership talent, managed by our most experienced directors and managing directors who recruit on a regional basis.

## Michael Page

Michael Page is the original PageGroup brand and is normally established as the first business in each new country that we enter. Operating at the qualified professional and management level, Michael Page recruits on a permanent, temporary, contract or interim basis.

## Page Personnel

Page Personnel offers specialist recruitments services to organisations requiring professional clerical and junior management employees. Providing placements in permanent, temporary or contract roles for both technical and administrative support.

## Page Resourcing

Page Resourcing provides a recruitment outsourcing solution that is flexible and can easily adapt to different hiring needs across industries. We specialise in high-volume hiring, short-term projects and specialist support for HR departments.

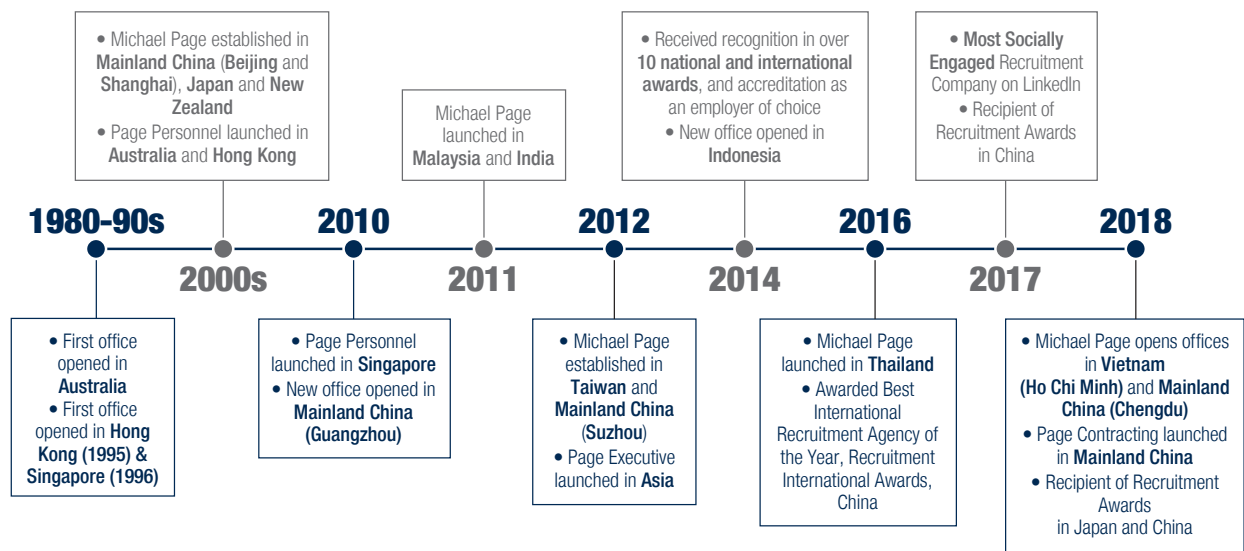


We are proud of our reputation for quality, specialism and expertise in everything we do.



**Anthony Thompson, Executive Board Director and Regional Managing Director,  
Greater China, South East Asia & India**

# A track record of market leadership in Asia Pacific



## Areas of specialty

Country	AU	CN	HK	ID	IN	JP	MY	NZ	SG	TW	TH	VN
Customer Service	✓		✓			✓	✓		✓			
Digital	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Education		✓	✓		✓							✓
Engineering & Manufacturing	✓	✓		✓	✓	✓	✓		✓	✓	✓	✓
Finance & Accounting	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Financial Services	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓
Healthcare & Life Sciences		✓			✓	✓	✓		✓	✓	✓	✓
Human Resources	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Legal	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓
Marketing	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Procurement & Supply Chain	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Property & Construction	✓	✓	✓	✓	✓		✓	✓			✓	✓
Retail & Sourcing	✓	✓	✓		✓	✓	✓		✓	✓		✓
Sales	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Secretarial & Office Support	✓	✓	✓			✓	✓		✓			
Shared Services					✓		✓					
Technology	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Temp & Contracting	✓					✓			✓			

# Flexible solutions tailored to help your business

Helping you secure top performers that will drive your business forward now and in the future.

## Temporary and Contract Recruitment

For various reasons, your organisation may have needs for flexible or temporary staffing solutions. Whether a contractor's skills and experience are required for a project, to cover staff shortages, or to boost expertise in a specialist area, our Contracting Services can help in a number of countries. With a talent pool available to start work quickly and immediately in many cases, we are dedicated to working with both employer and candidate to ensure the right people are in the place for both short and long-term contracts. Our dedicated contracting teams are on hand to answer your questions and guide you through the recruitment process. We know that the sooner we can place talented people in your team, the sooner they can begin to make a meaningful contribution.



Flexible and cost effective



Interim executives,  
professionals and  
support staff



Immediate solutions to  
short, medium and  
long term needs

## Page Resourcing

We recognise that businesses of all sizes and maturity can go through considerable changes for a variety of reasons such as involvement in a start-up environment, building or scaling a shared services hub, new market entry that includes the opening of offices and factories, business expansion, restructuring and listings, or simply responding to a change in business conditions and environment. We have a model that can work across multiple industries and support all types of businesses.



Single point of  
accountability and  
dedicated account team



Customised service level  
agreements with simple  
pricing plan and no  
hidden costs



Fast placement and  
improved efficiency with  
our targeted approach

We have a proven track record in solving talent acquisition challenges across all major industries, our commitment to business excellence is underscored by a single-minded approach in support and service delivery.

# How we source you the best talent

In addition to our market leading database and international search capability, we also offer candidate sourcing solutions which include a wide range of online and offline channels that target both active and passive candidates.



## Extensive international database

To ensure only the most suitable professionals are presented to our clients, candidates are only registered on the database once they have been interviewed and screened by a consultant. All information is updated on a real time basis to ensure accuracy.

## Advertising

As one of the largest recruitment advertisers in the Asia Pacific region, we are able to secure prime media positioning which in turn ensures maximum response.

## International sourcing

We are one of the few recruitment companies with a team specifically dedicated to sourcing candidates from around the world.

## Digital

We ensure that your recruitment need, where appropriate, receives maximum exposure online across candidate attraction channels designed to find the right candidate for your business and showcase your employer brand. We have a dedicated in-house team of digital experts to optimise and manage this invest significantly each year within the Asia Pacific region across online advertising, website development, search engines and content marketing to ensure we are the market leader online.

## Social media

We are LinkedIn's most socially engaged recruitment company with a growing following of more than 1.1 million professionals. We have also established partnerships with

other key players such as WeChat, Weibo, Facebook, Google+, Twitter, YouTube, and other regional social media channels.

## Networks and referrals

We have built up an extensive candidate and contact network over the last 40 years of operations. Each consultant also has a personal network of contacts from which to gauge interest solicit referrals and find you the best available talent.

## Market mapping and targeted search

Every need is different and for particularly senior or niche roles, our in-house research team and experienced senior consulting staff can "map" markets locally, regionally and globally to find and approach the best candidate for you.

# Contact us

## Australia

Sydney, Chatswood, Parramatta, Canberra,  
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## Rest of Asia

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